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NBN TRADING & SERVICES



A COMPREHENSIVE AND SPECIALIZED PROVIDER OF

OFFSHORE & ONSHORE OIL AND GAS SERVICES

FABRIC MAINTENANCE | ROPE ACCESS - MECHANICAL ELECTRICAL & INSTRUMENTATION | PRESSURIZED HABITAT & HOT WORKS | EX EQUIPMENT INSPECTION & REMEDIALS | SPIR-SCAFFOLDING PAINTING INSULATION REFRACTORY | ASSET INTEGRITY INSPECTION | HVAC MAINTENANCE & UNIT RENTAL | FLANGE MANAGEMENT SERVICES | FABRICATION & REPAIRS- STRUCTURAL MECHANICAL & PIPING | SPARE PARTS | MECHANICAL CHEMICAL & INDUSTRIAL CLEANING | MANPOWER SOLUTIONS - PROFESSIONALS & SKILLED

NBN HAB NBN COOL

ISO 9001 ISO 14001 ISO 45001 BUREAU VERITAS Certification
UKAS MANAGEMENT SYSTEMS 0008
irata International
Ex ATEX
IECEx
ICV IN-COUNTRY VALUE CERTIFIED

ABOUT US

NBN Trading & Services is a premier multi-disciplinary integrated service provider in the oil and gas sector, delivering professional, innovative, and cost-effective solutions across various trades. Since 2014, we have specialized in construction, maintenance, mechanical E&I, installation, work at height, rope access, and supplying professional manpower for the oil and gas, petrochemical, offshore drilling, marine, renewable energy, and infrastructure industries in Qatar.

NBN Trading & Services employs over 3,000 highly experienced oil and gas professionals, including multi-skilled FM rope access technicians and specialized experts. With robust in-house capabilities and management expertise, we deliver construction, maintenance, call-off, campaign, and shutdown services that meet the highest international standards for both onshore and offshore assets.

NBN Trading & Services boasts outstanding HSE records, demonstrating our unwavering commitment to adhering to clients' quality, safety, health, and environmental regulations. We prioritize client expectations and ensure the successful delivery of all objectives and KPIs while continuously improving our standards of safety and quality.

NBN Trading & Services has earned a reputation as the "Client Preferred Service Partner" by fostering close, long-lasting relationships with our clients. We focus on creating long-term value for their assets by maximizing productivity, uptime, and operational efficiency through cost-effective solutions.

NBN Trading & Services is managed by a team of professionals with over 25 years of experience in the oil and gas energy sector. Our management possesses extensive knowledge, strong engineering and technical capabilities, and a commitment to operational excellence, all while maintaining an incident-free safety record.

OUR VISION

Our goal is to remain the “Client Preferred Partner” by delivering innovative solutions and integrated services, sustaining an incident-free safety record, and achieving operational excellence. We are dedicated to exceeding client expectations, maintaining sustainable business growth, upholding our reputation, and fostering long-term client relationships.

OUR MISSION

To be the "First Choice" integrated service partner, dedicated to delivering services that meet the highest standards of quality, safety, and operational excellence, while building trust, reputation, and fostering business growth.

Values

NBN Trading & Services upholds our core values of safety, commitment, team integrity, and operational excellence.

Safety

We are committed to providing a sustainable and safe working environment supported by a strong safety culture.

Commitment

We are dedicated to sustainable growth, excellence in safety, quality, operational performance, client and employee satisfaction.

Team Integrity

We uphold the highest standards of business conduct, ethics, teamwork, mutual respect, and integrity in our relationships with clients, business partners, and employees.

Operational Excellence

We are focused, accountable, and dedicated to meeting client expectations, ensuring timely deliverables, objectives, KPIs, and innovative solutions.



BUSINESS SECTORS



OIL & GAS

PETROCHEMICAL





OFFSHORE DRILLING

MARINE & SHIPYARD





RENEWABLE ENERGY

INFRASTRUCTURE



SERVICES

NBN Trading & Services provides comprehensive and integrated services that are innovative, cost-competitive, and designed for optimal productivity, time efficiency, and operational performance. Through cost-effective solutions, we deliver a diverse range of advanced services to clients in the oil and gas (offshore and onshore), petrochemical, offshore drilling, marine, and civil sectors. Our work is carried out with the highest standards of health, safety, and quality, and with a strong commitment to environmental protection.

FABRIC MAINTENANCE

PRESSURIZED HOT WORK HABITATS

CONSTRUCTION

ACCESS SOLUTIONS

OFFSHORE DRILLING RIG SPECIALIST SERVICES

HR SOLUTIONS PROFESSIONL & SKILLED

ASSET INTEGRITY INSPECTION

SHUTDOWN

CONSTRUCTION

We support the execution of EPIC, greenfield, brownfield, and turnaround projects by providing procurement, fabrication, construction, installation, testing, inspection, and commissioning services. With extensive expertise and capabilities, we deliver these services effectively in both onshore and offshore environments.

We provide construction services through a competent, multi-skilled, and highly trained workforce, closely overseen by experienced project management teams. With careful planning and execution, we ensure our deliverables meet project milestones safely and on schedule.



MECHANICAL

- **Fabrication & Welding**
- **Flange Management - Bolt Tensioning & Pneumatic Torqueing**
- **Cold Cutting**
- **In-situ Machining**
- **Pressurized Hot Work Habitats**
- **Rigging and Lifting**
- **Structural Installations & Dismantling**
- **Gratings Survey and Replacement**
- **Dimensional & Structural Survey**
- **Guy Wire Replacement & Greasing**
- **Installation of Friction Clamps and Bolt Tensioning**
- **Installation of Centralizer with Conductors**
- **Installation of Shim Plating with Caissons/Risers**
- **Fender Bolt Replacement and Bolt Tensioning**
- **Web Netting & Web Decking**



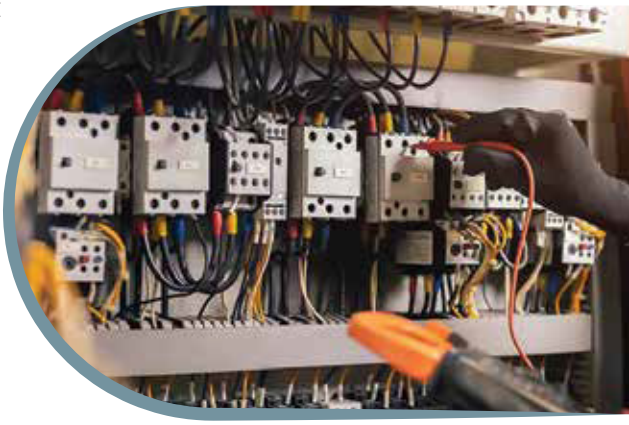


SURFACE TREATMENT & COATING

Blasting and Painting	Refractory	Insulation
Abrasive Blasting	Fre-proof Painting	Hot Thermal Insulation
Ultra-High Pressure Water Jetting	Composite Repair System	Cryogenic Insulation
Airless Spray Painting	Wrapping System	Sound proofing
Thermal Spray Coating		CUI (Corrosion Under Insulation)
		Tracing

ELECTRICAL

Electrical ATEX/CompEx Inspections and Routine Maintenance
Electrical Installations - Cable Trays/Cable Laying /Dressing & Tagging
Electrical Installations and Maintenance - Air Craft Warning Light
ATEX/CompEx Inspectors & Technicians
A TEX Certified HV AC Services



INSTRUMENTATION

Instrumentation - Installation and Maintenance
Fusible/C02/BA/N2 Lines Inspection and Replacement
Detectors(Smoke/Fire/H2S/UV/IR) Installation and Replacement
Thermocouples/Sensors Installation and Replacement
Valves(NRV/Control/Deluge) Installation and Replacement
STROBE Lights(Gas/Fire/ Abandon) Installation and Replacement
Instrumentation Inspectors & Commissioning Technicians



ASSET INTEGRITY MAINTENANCE

NBN Trading & Services provides asset integrity maintenance services through a skilled, expert, and quality-focused team of maintenance professionals and a highly trained workforce. Closely supervised by experienced project management, we deliver robust asset integrity and innovative maintenance, reliability, and management solutions for onshore and offshore assets across the energy sector.

FABRIC MAINTENANCE

- **Abrasive/Deck/Slurry Blasting**
- **Painting - Airless Spray, Air Spray & Brush**
- **Blastarc Deck Painting**
- **Ultra High-Pressure Water Jetting**
- **Composite Wrapping**
- **Belzona Application and Repairs**
- **Bolt Preservation and Densotape Applications**
- **Insulation & Cladding**
- **Refractory and Fire Proofing**
- **Industrial & Chemical Cleaning**
- **FM Professional & Technicians**



INSTRUMENTATION

- **Structural Refurbishment Services**
- **Stack Maintenance & Repair Works**
- **Guy Wire Replacement & Greasing**
- **Flare Tip Replacement & Repairs**
- **Loading Arm Routine Maintenance & Repairs**
- **Storage Tank Routine Maintenance & Repairs**

ASSET INTEGRITY INSPECTION

NBN Trading & Services's asset integrity inspection services provide a comprehensive range of inspections conducted by a team of skilled asset integrity inspectors. Using both conventional and advanced techniques and equipment, we collect critical inspection data, detect anomalies early, and report potential risks of failure. Our asset integrity management solutions help clients maintain safe, reliable operations and optimize maintenance work, all in compliance with relevant national and international standards.

- **Offshore Structural Integrity Survey**
- **Corrosion Monitoring and Management**
- **Lifting Equipment Inspection**
- **Crane Integrity and Routine Inspection**
- **Runway/Monorail Routine Inspection**
- **Conductor/Riser/Jacket Leg Inspection**
- **Offshore Laser 3D Scanning**
- **CUI/QUI Survey**
- **CSCC Inspections**
- **Grating Survey**
- **Spring Hanger Survey**
- **Dropped Object Survey**
- **Stacks Inspection**
- **Conventional NDT - VT/ UT/ ET/ MT/ PT**
- **Advanced NDT - ACFM / TOFD / PAUT**
- **API Risk Based Plant Inspection(510/570/580/653/936)**
- **Coating Inspection**
- **Welding Inspection**
- **Positive Material Identification (PMI)**
- **Hardness Testing**
- **Ferrite Testing**



PRESSURIZED HABITATS

NBN Trading & Services provides innovative and safe pressurized habitat and hot work services in Zone 1 and Zone 2 atmospheric environments. Our services allow clients in the energy sector to conduct online production work without shutdowns, supporting both onshore and offshore assets.

Our pressurized habitat and hot work services are delivered by a competent, multi-skilled, and highly trained team of habitat and mechanical professionals. These services are closely supervised by experienced project management teams and supported with the necessary equipment, tools, accessories, and consumables.

We provide top-tier solutions for risk management and hazard control during habitat and hot work operations in potentially explosive environments. Our team meticulously plans and executes each project to meet milestones safely and on time.

COMPREHENSIVE DELIVERABLES



- **Scaffolding Frame Installation**
- **Pressurized Habitats**
- **Fabrication, Welding and Repairs**
- **Flange Replacement, Piping System & Repair Works**
- **Structural Installations & Dismantling**
- **Mechanical Site Works**

BENEFITS

- **Safe, Cost Effective and Save Time**
- **Eliminate Shutdowns without interrupting operations & maintain the Productivity.**
- **Extends asset life and improves Asset Integrity**
- **Custom, COmpact designed Habitat System to limit Offshore Deck Space**
- **Provision of a safe working environment for personnel to perform hot work**
- **activities mitigating the associated high hazards.**
- **Integrated & Comprehensive Service Provision**
- **Immediate Deployment of Resources and accomplish Hot Work Scopes**
- **Safe Operating, Control and Handover procedures**

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OFFSHORE DRILLING RIG SPECIALIST SERVICES

NBN Trading & Services conducts thickness gauging surveys and non-destructive testing (NDT) for jack-ups, semi-submersibles, drill ships, FPSOs, FSOs, and other vessels. We offer specialized NDT techniques, including eddy current and ACFM, which allow for inspection without removing protective paint coatings. Our services also extend to comprehensive maintenance and repair solutions.

INSPECTION



- **Conventional NDT and Advanced NDT**
- **Oil Country Tubular Goods (OCTG) Inspection**
- **Annual Survey**
- **Class Renewal Survey/ Special Survey**
- **Intermediate/Bottom/ Docking Survey**
- **Baseline surveys**
- **Underwater inspection in-lieu for dry-docking (UWILD).**
- **Steel Renewal Assessment.**
- **Structures/Legs/Column on Jack-Ups & Semi Subs in accordance with class requirements of ABS**
- **Vessel Tank Class Survey**
- **Spud Can Inspections**
- **HP / LP/Choke & Kill Pipeline Inspections**
- **Lifting Gear and Equipment Survey(LOLER) Critical Load Path Inspection (Tubular)**
- **Handling & Hoisting Equipment)**
- **Dropped Objects Survey (DROPS)**
- **Derrick/Mast Inspection & Torque**
- **Pressure Vessels Inspection**
- **Fall Protection Survey**
- **High Pressure Line Survey**
- **Skidding and Marine Equipment Inspection**
- **Ex Survey**
- **Crane Inspection (API 4G)**
- **Leg Inspection & Structural Integrity Survey**
- **Anodes Survey**
- **Welding Inspections**
- **Painting and Coating Inspection**
- **Post Weld Heat Treatment (PWHT)**
- **Positive Material Identification (PMI)**
- **Photographic & Video Surveys**
- **Hardness Testing**



FACILITIES MANAGEMENT

NBN Trading & Services offer our Facility Management Services, delivered by a Competent, Expertise , Quality team of Professionals and Highly Trained Workforce, closely supervised by Experienced Project Management, provide Facility Management Solutions to all Clients for their Assets



- **Low Pressure washdown & Facade/Roof/Structural**
- **Glass Installation, Repair and Replacement**
- **Sealant Application & Repairs**
- **Roof & Deck Sheeting Installation, Removal & Cleaning**
- **Fabrication and Installation of Structural Works**
- **Sports (Pitch & Bowl)Light & Cable Tray installation**
- **Electrical Refurbishments Tray and Cabling**
- **Installation of Video scorecard/Ribbon**
- **Board/Speaker system/FCV & Bowl Cameras Aviation light installation and repair works**
- **MEP Installations & Maintenance**
- **Syphonic Drain HDPE Piping Installation (Geberit Approved)**
- **Fire Protection System Installation & Maintenance**
- **Fall Arrest System Installation**
- **Work Platform Netting and Work platform decking**
- **Painting works & Banners Installation**



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SHUTDOWN/TURNAROUNDS

NBN Trading & Services supports energy companies and shutdown contractors in planning and executing turnarounds safely, within a defined budget and schedule. We help asset operators meet turnaround objectives, such as enhanced asset reliability and reduced ownership costs. Our priority is to deliver top-quality turnaround management services while ensuring the safety of people and the protection of the environment.



- **Rope Access - Inspection, Installations, Repair & Maintenance**
- **Abrasive Blasting & Painting**
- **Scaffolding**
- **Insulation & Cladding**
- **Refractory and Fire Proofing**
- **Professional & Skilled Manpower**
- **Composite Wrapping**
- **Bolt Tensioning and Pneumatic Torquing**
- **Industrial & Chemical Cleaning**
- **Industrial & Chemical Cleaning Industrial & Chemical Cleaning**
- **Guy Wire Replacement & Greasing**
- **Flare Tip Replacement and Repairs**



ACCESS SOLUTIONS - ROPE ACCESS & WORK AT HEIGHT

We offer rapid and safe access solutions designed for quick mobilization, minimal setup time, and limited disruption, meeting our clients' complex access and timeline requirements. Our comprehensive range of access solutions is delivered by a team of experienced professionals, including:

ACCESS SOLUTIONS



- **Rope Access**
- **Scaffolding**
- **Mobile Access Platforms**
- **Safety-Netting /FASET**
- **Web-Decking**

HR SOLUTIONS

NBN Trading & Services provides manpower services through a team of competent, experienced management professionals and highly trained, multi-skilled technicians. We are equipped to meet all client requirements for both long- and short-term projects.

HR SOLUTIONS - PROFESSIONALS



- **Manager -Design/Construction/ Civil/Piping/Mechanical /Electrical & Instrumentation/MEP/QA&QC/ HVAC/Safety**
- **Engineers-Fabric Maintenance/ Field Operations/ Asset Integrity / Design/Construction/Civil/Piping /Mechanical/Electrical & Instrumentation/ MEP/ HVAC/QA&QC/ Corrosion / Safety**
- **Supervisors- Fabric Maintenance/ Field Operations/ Asset Integrity / Design/Construction/Civil/Piping /Mechanical/Electrical & Instrumentation/ MEP/ HVAC/QA&QC/Corrosion/Scaffold/ Insulation/ Refractory/ Safety**

Offshore Field Operators	Structural Inspectors
Fabric Maintenance Foreman	LEEA Inspectors
Planners	ATEX/Compex Inspectors
Maintenance Coordinator	NDT Inspectors
Cost Engineer	Surveyors
Contract / Cost Analyst	Emergency Response Teams
Control Room Operators	Safety Officers
API Inspectors (API 653/510/570/580/936)	Office Administrator
Welding Inspectors	Data Entry/Technical Clerk
Painting Inspectors	Marine Professionals

HR SOLUTIONS - SKILLED

- Scaffolders
- Skilled Mechanical/Pipe Fitter
- Fabricators
- 6G Welders
- Plumbers
- Electrical Technician
- Mechanical Technician
- Instrument & Control Technician
- Rigger
- Insulator
- Blaster and Painter
- Technical Assistant
- HVAC Technicians
- Rope Access Supervisor
- Rope Access Multi Technicians
- Habitat Supervisor
- Habitat Technicians



RENTAL SERVICES - BLASTING PAINTING EQUIPMENTS

We provide a range of rental services:

- COMPRESSORS
- BLASTING EQUIPMENT'S SPRAY
- PAINTING EQUIPMENT'S OTHER
- COATING EQUIPMENT
- INSPECTION EQUIPMENT'S Etc.



OUR EXPERIENCED STAFF IS AVAILABLE TO OFFER ASSISTANCE AND PROVIDE SAFETY GUIDELINES WHEN USING THESE EQUIPMENT AND TOOLS.

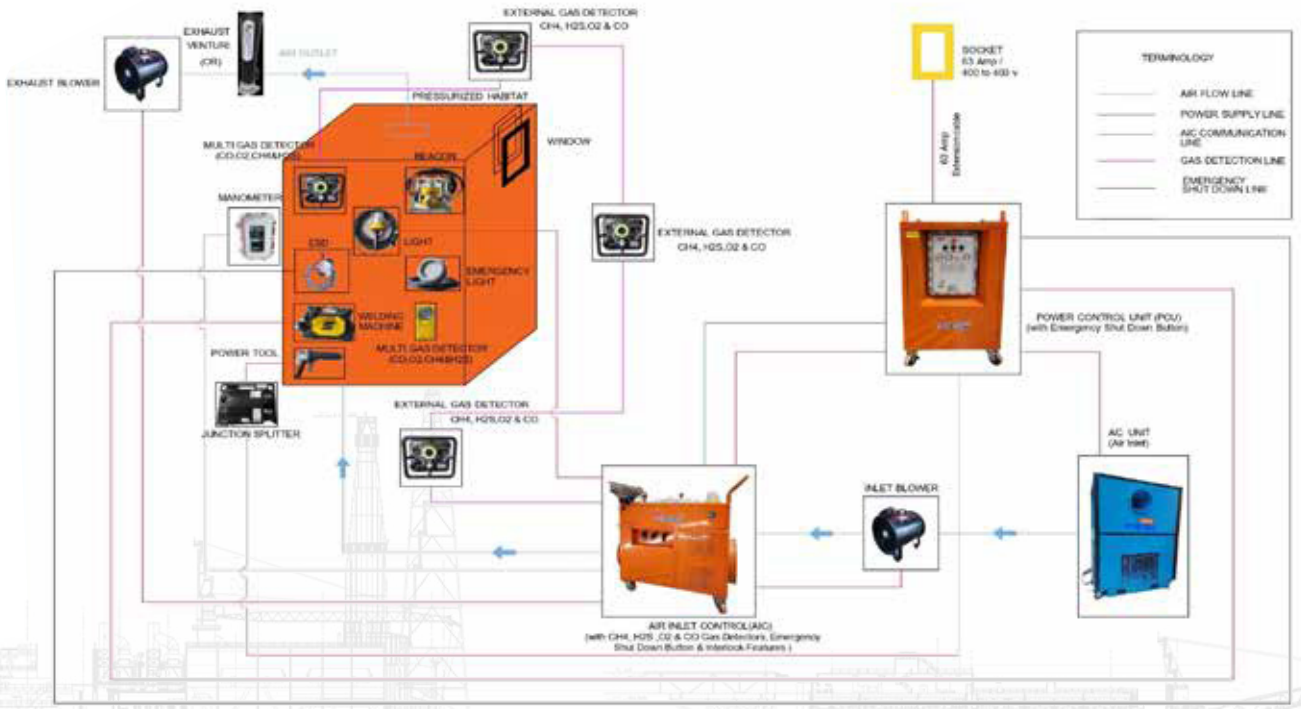
HVAC SERVICES MANUFACTURING & RENTAL



ATEX / IECEX CERTIFIED HVAC UNITS AVAILABLE IN 5/10/25/30/50/70 KW

ATEX / IECEX CERTIFIED PORTABLE HVAC UNITS SUITABLE FOR ZONE 1 AND ZONE 2

PRESSURIZED HABITAT CONFIGURATION



HSE SOLUTIONS

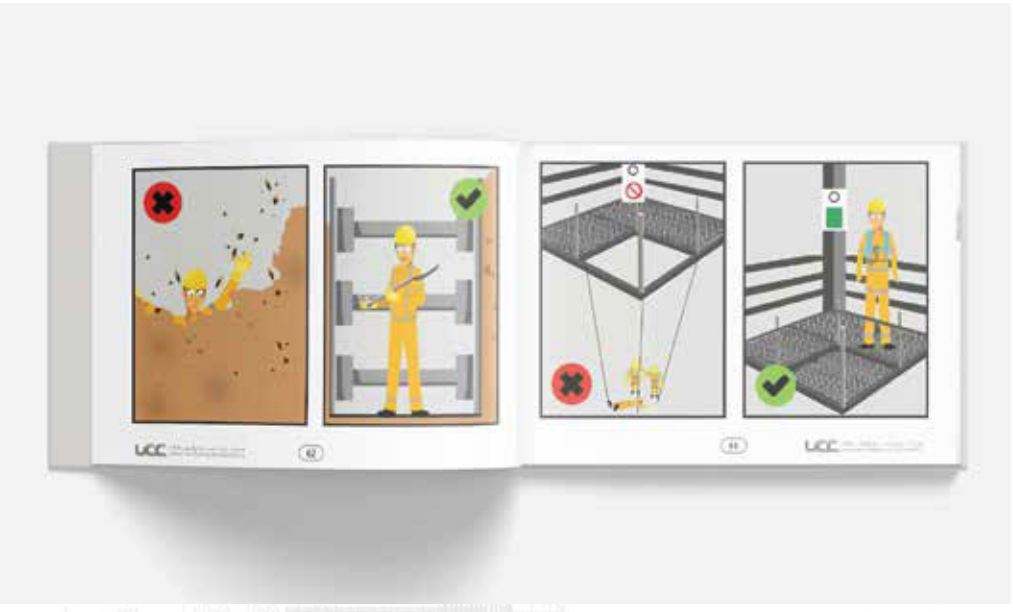
NBN Trading & Services provides specialized Safety, Health, and Environment (SHE) services, offering comprehensive safety and security guidance for businesses. We deliver these insights through high-quality printed booklets and engaging, top-notch animated videos. Our mission is to help companies ensure a safe and compliant work environment with accessible, clear, and effective training materials.

CUSTOM SAFETY HANDBOOK DESIGN

We offer a tailored safety handbook design service, creating booklets based on each company's unique needs. The handbook covers all necessary safety requirements and features simple, illustrative graphics that clearly demonstrate correct and incorrect practices, making safety concepts easy to understand for employees.





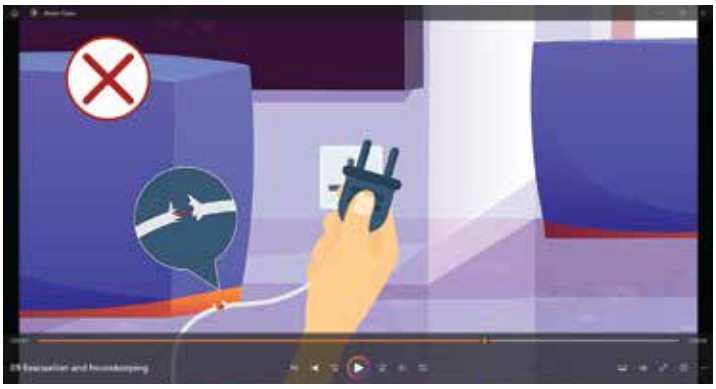




SHORT ANIMATION VIDEOS

We provide high-quality, short animation videos that cover all aspects of safety essential for companies. These videos are designed to be engaging and easy to follow, ensuring important safety information is delivered in an appealing and effective way, helping to foster a strong safety culture in the workplace.











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NASSER BIN NAWAF & PARTNERS TRADING COMPANY IS A MEMBER OF

NASSER BIN NAWAF & PARTNERS HOLDINGS

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w www.linumconsult.com

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LINUM CONSULT
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About Us

Who are we?

Linum Consult is a UK-based global recruitment consultancy, specialising in the Construction, Engineering, Logistics, Mining and Oil & Gas sectors. The name Linum sums us up, perfectly. That's because Linum, which is derived from Latin, literally means 'network.' With over 40 years' combined engineering and recruitment experience, our multi-lingual team has on-the-ground cultural experience, in-depth market knowledge and the right contacts throughout Europe, Middle East, Asia and Africa. Our difference is our global network combined with our highly personalised approach. We're not corporate. We're not typical. We're a solutions provider with a wide global reach and a deep understanding of your unique needs. With our worldwide network of clients, candidates and business partners, we have access to the right people in the right place for the right project.

Core Values

Transparency

At Linum Consult, we're transparent in everything we do. We understand that being open and honest is vital to our long-term business success. At every stage of the recruitment process, we take a consultative approach; never hiding the truth from our clients and candidates. It's why our matches are so outstanding.

Entrepreneurialism

Nothing we do is standard. We're different. We're entrepreneurial. We consistently look beyond the ordinary to deliver exceptional recruitment solutions. As one of the most experienced teams in the industry, we thrive on finding solutions to tough recruitment challenges, and we'll continue to pioneer recruitment solutions in the future.

Ingenuity

With over 40 years' combined recruitment experience, we leverage our expertise to deliver outstanding recruitment solutions. Using our ingenuity, we go above and beyond the expected to deliver creative, tailored solutions and the right people for the right project – every time.

The Linum Consult Board



Peter Coleman (LLB, FCinstCES)
Director

Peter is a trained and qualified (LLB, MRICS) Contracts Lawyer with over 40 years of experience in the commercial fields in Asia, Middle East and Europe.

He has specialised in contract and project services management at a senior level across a wide range of industries both onshore and offshore including power, renewable-energy, petrochemical, oil and gas, process, pipelines and nuclear, within client, contractor, PMC, EPIC and EPCM arrangements.

Peter's remit covers client's operations in the Contracts Management sector on major EPC, infrastructure, energy and building projects internationally.



Francis Ryan BA (Hons) Dunelm
Director

Francis has recruited on over 10 metro and rail projects globally over the last decade and has extensive experience of working with semi government clients in the Middle East on mega infrastructure projects.

He has lived in Kuwait, the United Arab Emirates, Oman and Brunei and has a unique understanding of Arab and Asian culture and codes of conduct in business.

Having lived abroad and travelled extensively, he is able to identify the best talent in the global marketplace through his extensive network of referred and 'not actively looking' professionals and having been an expat himself, he's very well placed to help candidates make their transition abroad.



Neill Donald BSc.Eng (Hons)
Director

Neill is a bi-lingual (English/French) Technical Consultant with first hand Project Management experience gained in France. Neill oversaw the land acquisition, including & obtaining the "Permis de Constuire" from the local French authorities; procured services of local architects to prepare working drawings to outline designs / specifications; managed the building contractors including stage payments, progress chasing & specification adherence.

Since 2006, Neill has been involved in international recruitment and has travelled extensively to mega project sites across Europe and the Middle East; providing technical assistance to international blue-chip clients.

Client Services

Executive Search & Selection

Our Executive Search and Selection team combines 40 years of senior recruitment, HR and talent management experience with the expertise of consultants who have in depth industry knowledge. This allows us to offer a 360 degree approach to all specialist sectors of the "built environment" and deliver well-balanced solutions and consultation at all levels.

We offer a four stage Executive search process instead of the industry three. We've found this to be a more cost effective and controlled structure for our clients to review our progress at each stage of the process. We use our "global network" of clients, candidates and partners to gather knowledge and information that will ensure that we identify and target the right people for our clients. Our Global Network is our USP.

Contingency Recruitment

At Linum Consult, we undertake a thorough pre-screening and reference check process, so you'll only ever be presented with the very best matches. How do we get it right? We listen. We take a highly personal approach to your needs and, through our unique global network and extensive engineering and recruitment experience, we identify the best talent.

Take a look at some of our case studies. From project-based in-house recruitment campaigns for live projects in Qatar, Oman and the UAE to interim, contract and permanent recruitment solutions across the globe, we deliver.



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Recruitment Research Services

Project Mapping

If you're entering a new market or going through a competitive tender process, our project mapping service can help. By mapping out a specific project and outlining divisions and individuals with specific skills, we can identify candidates with the right skill sets and project experience.

Whether you need people immediately or in the future, we take the anxiety away, giving you the peace of mind that your immediate or potential candidates have been mapped out with full visibility, ensuring you appoint the right people for the right project.

Salary Surveys

We can provide detailed salary surveys outlining your competitors' total package salary structure.

With this information you can be confident your salaries are in line with the competition's, ensuring you attract and retain the best available talent.

Competitor Analysis

At Linum Consult we deliver competitor analysis through detailed market research and through our global network of contacts.

Depending on the data you require, we organise interview days with specifically targeted individuals who have worked for your key competitors.

The information we gather during this process is key; enabling us to benchmark your competition's differing platforms across global geographical regions and helping you to keep one step ahead.

Contract Management

We may be a recruitment solutions provider; however, we also provide dedicated contract/ cost management solutions.

Whether you need strategic cost planning or our international expertise in contract and procurement, contract administration, proactive cost management, value engineering or risk management, we take the time to understand your requirements and can introduce you to the leading international consultancies.

Through our international network of partners, our international contract management services can facilitate any construction project, anywhere.

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Contract management

Effective Contract Management covers All activities that occur within the contracting process including effective Planning and effective Contract Administration, thus ensuring both customer satisfaction and Brand awareness.

Essential areas that we cover when engaged at the start of the Contract lifecycle is:

- Procurement
- Contract choice
- Contract negotiations
- Contract price
- Client relationships
- Communication
- Contract Administration
- Change Order Management
- Dispute Management



The effective use of modern digital technology is paramount to an effective Contractual outcome for both Contractor and Client which is why Linum Consult operates the use of P6 programming together with effective Document Management using the latest digital technology from Kapio Digital Data capture (Kapio Cloud)

This gives the Project the Transparency required to effectively Manage the whole system activities and facilitates faster Interim Payment Approvals to aid Cashflow and Financial Management of the Project. By promoting this Avant-Garde Contract Management, we are able to effectively Control the process through the lifespan of the Project including if and when required effective dispute Management in order to resolve any blockages within the Contractual Process.
We have been involved in major international projects and have developed our techniques over many years together with embracing modern digital techniques which are now being recognised within the International industry as the future for Construction Contracts.

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Contracts to date:

1

Copenhagen Metro Phase 2

Provision of Contractual and Legal advice together with Contract Administration and Dispute Management

2

Mosul Dam Rehabilitation Iraq

Negotiation leaders with The Iraqi Government and the American Corp of Engineers together with the funder (World Bank) to put together the phase one works for the rehabilitation of the Dam following the civil war and the occupation by ISIS around Mosul. The area was designated a war zone and therefore all parties were considered under threat and therefore a further package included safety cover lead by the 500 strong Italian armed forces which also had to be included within the final deal. We also maintained Contractual advice and Administration for the duration of the works.

3

OL3 Finland

Contractual and Legal advice dealing with the Arbitration for the Civil Works Package against the Main Contractor.

4

Great Man Made River Project Libya

ontractual and Legal advice for the Libyan Government for the works associated with Phase 3 of the GMMR Project in Eastern Libya. Also Contracts Administration and continued Contractual advice for the duration of the works including Planning.

5

London Underground

Contractual and Legal advice dealing with the Arbitration for the Civil Works Package against the Main Contractor

6

CTRL London

Contractual and Contract Administration working within the CTRL JV Main Contractors

7

LAL Windfarm Kent

Dispute Management preparing for Arbitration and detailing issues claimed by the Main Contractor. Operating for the end user client.

Case Study 1

IDRIS Tunnel Project in Qatar

Type of work

Candidate Project Mapping

Clients

International Tier 1 main Contractor

Project

Linum Consult was hired to assist an international Tier 1 main contractor on the three-major tunnelling lots of the 45km-long gravity fed interceptor sewer of the US$3 billion Inner Doha Resewerage Implementation Strategy (IDRIS) in Qatar. Linum Consult was engaged with a leading construction company to identify specific profiles with an expertise in the tunnelling sector. The primary objective of the candidate mapping was to make contact and communicate with specific candidates that were able to demonstrate proficiency across a multitude of skills and expertise directly related to TBM. The secondary objective was, through the candidate mapping survey, to facilitate future hires for the international main contractor.

Challenge

- The major challenge that our client had was the shortage of a highly skilled mobile workforce. Added to that, our client hadn't replaced candidates that were reaching retirement age so there was a shortfall about to happen.
- Additional challenges which were quite significant were related to identifying candidates that would culturally fit into the JV and would gain client approval from an extremely demanding end client in Qatar.

Outcome

- Linum Consult directly contacted 150 TBM specific can dates for the purpose of the candidate mapping survey. Of the 150 candidates contacted, 137 reverted back positively. Of the 137, Linum Consult was able to interview 120 candidates. During the interview process, Linum Consult were able to obtain salary and package details for benchmarking purposes. The 120 candidates were interviewed either via SKYPE or telephone and the salary details were then evaluated.
- As a direct result of the candidate mapping survey, Linum Consult obtained 112 specific tunnelling candidates for our client's future use across a range of specialisms. Project Manager, TBM Plant Manager, Tunnel Manager, PLC Electrician, TBM Superintendent, TBM Operator & Shift Boss.
- Each candidate that was successfully contacted was interested and willing to participate in the survey for our client. The feedback was that the brand is held in high regards in the tunnelling sector.
- Each candidate contacted expressed a willingness to work for our client and the majority of candidates interviewed would work in any safe location.
- The Candidate Project Mapping resulted in three key placements with our client; TBM Plant Manager, PLC Electrician & Mechanical General Foreman.

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Case Study 2

Project staffing requirements for an international Group that is active in the sales and the service of equipment intended for public works, mines, quarries and transport across Africa

Challenge

There were numerous major challenges here to consider:

1. Firstly, special our client supplies machine parts of different brands, so the required skillset of one brand doesn't necessarily transfer over to another brand.
2. Identifying candidates with the required mechanical qualifications and previous experience of operating across the 27 African countries than our client supplies into.
3. Language barriers, as all candidates need to speak a minimum of both French and English and sometimes a local African language as well.
4. The environment for the candidates is extremely complex where they need to adapt to local cultural and political challenges.
5. Often, the mine sites are found in very harsh, remote locations, which can be unsafe.

Outcome

Because of the very specific nature of our client's business activities in the machine parts industry across 27 African Countries; a targeted Candidate Project Mapping campaign was very successful.

The key statistics from the 2017 campaign were 13 overall Linum Consult placements across the four positions of County Manager, Project Manager, Site Manager and Fleet Manager.

Due to the success of the 2017 Candidate Project Mapping Campaign, the client has engaged Linum Consult again in 2018 to assist with their recruitment strategy in 2018.

Type of work

Candidate Project Mapping

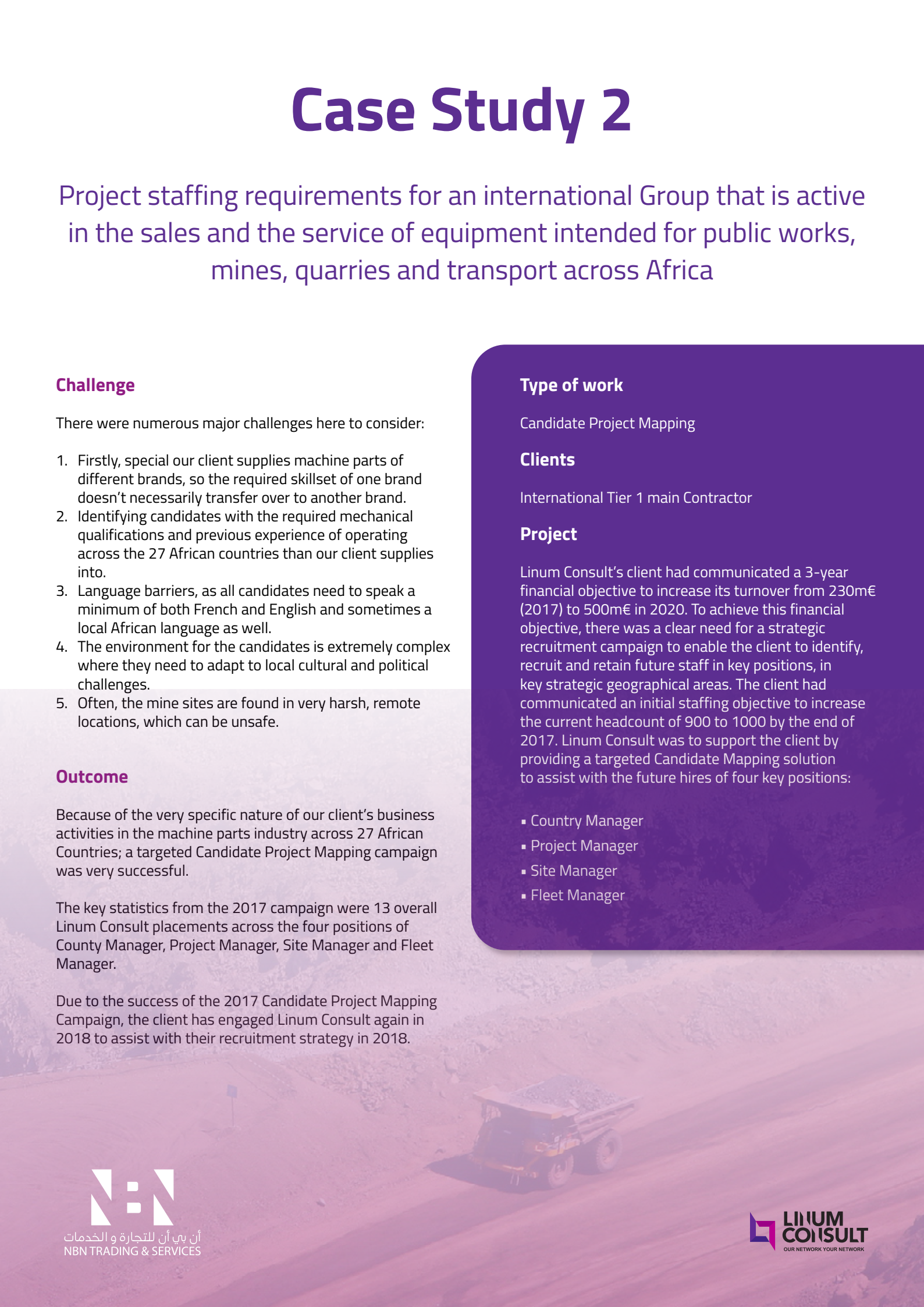
Clients

International Tier 1 main Contractor

Project

Linum Consult's client had communicated a 3-year financial objective to increase its turnover from 230m€ (2017) to 500m€ in 2020. To achieve this financial objective, there was a clear need for a strategic recruitment campaign to enable the client to identify, recruit and retain future staff in key positions, in key strategic geographical areas. The client had communicated an initial staffing objective to increase the current headcount of 900 to 1000 by the end of 2017. Linum Consult was to support the client by providing a targeted Candidate Mapping solution to assist with the future hires of four key positions:

- Country Manager
- Project Manager
- Site Manager
- Fleet Manager



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Case Study 3

Muscat International Airport project, Oman

Type of work

Contingency recruitment

Clients

Principle Design and Supervision Consultant and Project Management Consultant (PMC)

Project

The Muscat International Airport project in the Sultanate of Oman consists of seven major packages of work, the largest being the main passenger terminal construction package with a project value of $1.8 billion.

Challenge

With this high-profile project being in the public spotlight it was imperative that our clients hired personnel with the right mindset, cultural understanding and background of experience. With there always being a high demand for airport related staff and the intricacies of having to move people halfway across the world, our clients were finding it very tough to attract and retain the right calibre of personnel for their project which in turn was causing delays on the project. One specific challenge was to find a replacement for the incumbent Project Director who was moving internally within the group. The incumbent had built up a very strong relationship with the client, so his exit had to be manged carefully. The incoming Project Director would have to have a proven track record in both the public and private airport sector with excellent communication skills.

Outcome

How did we solve our clients problems? Our initial step was to get a transparent understanding of our client's organisation, culture and way of working to get a firm understand of the challenges that they faced. We invested in candidate research, airport project market mapping, several site visits to Muscat and took a keen and vested interest in building employee retention of candidates we placed. Over the years we formed a strong partnership based on trust which helped us facilitate over 30 placements on this project.

Examples of some successful placements

- Project Director
- Deputy Project Director
- Project Controls Director
- Senior Project Manager
- Senior Project Manager - BHS & PBB
- Group Leader – Mechanical HVAC Services Engineer
- Chief Project Manager
- Lead Mechanical Engineer
- Senior Electrical Design Engineer
- Resident Engineer
- Planning Manager
- Lead Planner – Claims and Civil Works
- Construction Contracts Manager
- IT Systems Design Managerregards in the tunnelling sector.
- Each candidate contacted expressed a willingness to work for our client and the majority of candidates interviewed would work in any safe location.
- The Candidate Project Mapping resulted in three key placements with our client; TBM Plant Manager, PLC Electrician & Mechanical General Foreman.

Case Study 4

Collapsed bridge in India

Challenge

There were numerous major challenges here to consider:

1. Firstly, the skill-set. The Project Manager would have to be experienced in bridge construction, with extensive knowledge of stay cables and post tensioning techniques.
2. Secondly, the main contractor on the project was a Korean construction company, therefore the Project manager would have to have excellent communication skills as the local language was Hindu, the contract language English and the workforce language Korean.
3. Ensuring that all entities working on the project adhered to our clients very strict Quality Assurance standards.
4. To ensure that all the materials used post 2009 were up to international standards.
5. Managing the client expectations after the accident and ensuring that no accidents would occur under their management.
6. Finally, the Project Manager had to have previous experience of living and working on a FIFO basis as the project was in a harsh, remote location.

Outcome

Linum Consult held a classic search & selection campaign for the client. Four suitable project managers were identified and presented to the client. Initial interviews were held via SKYPE with both the HR Manager and the Technical Director. The successful candidates were then invited to HQ for a 2nd round of face-to-face interviews.

After the final round of interviews, the client selected the candidate that they preferred, and the candidate accepted the offer. The aforementioned candidate is still with the group and is an excellent reference for Linum Consult.

Type of work

Exclusive contingency recruitment campaign for a Project Manager

Clients

International Group, specialising in structures

Project

In 2009, the Kota bridge failed when one of its pillars collapsed. Linum Consult's client was tasked with repairing the structure of the bridge and reinforcing all the existing stay cables. It took 10 years for the project, a six-lane, cable stayed bridge to be built across the river Chambal in Kota. It is now India's longest hanging

Case Study 5

US$ 30+ billion Doha metro project

Type of work

Contingency recruitment

Clients

Qatar Government Rail Client

Challenge

With the fierce global demand for experienced rail and metro professionals, a Qatari Government rail client was finding it exceedingly tough to attract and retain the right calibre of individuals to their organisation. Current recruitment and headhunting suppliers were not delivering.

Our offering

Linum Consult have worked on over 10 metro projects globally to date. With our local knowledge of the Middle East, international rail / metro network, database of over 150k candidates and our consultative approach, we were able to offer timely, bespoke headhunting and recruitment solutions to our clients manpower needs.

Outcome

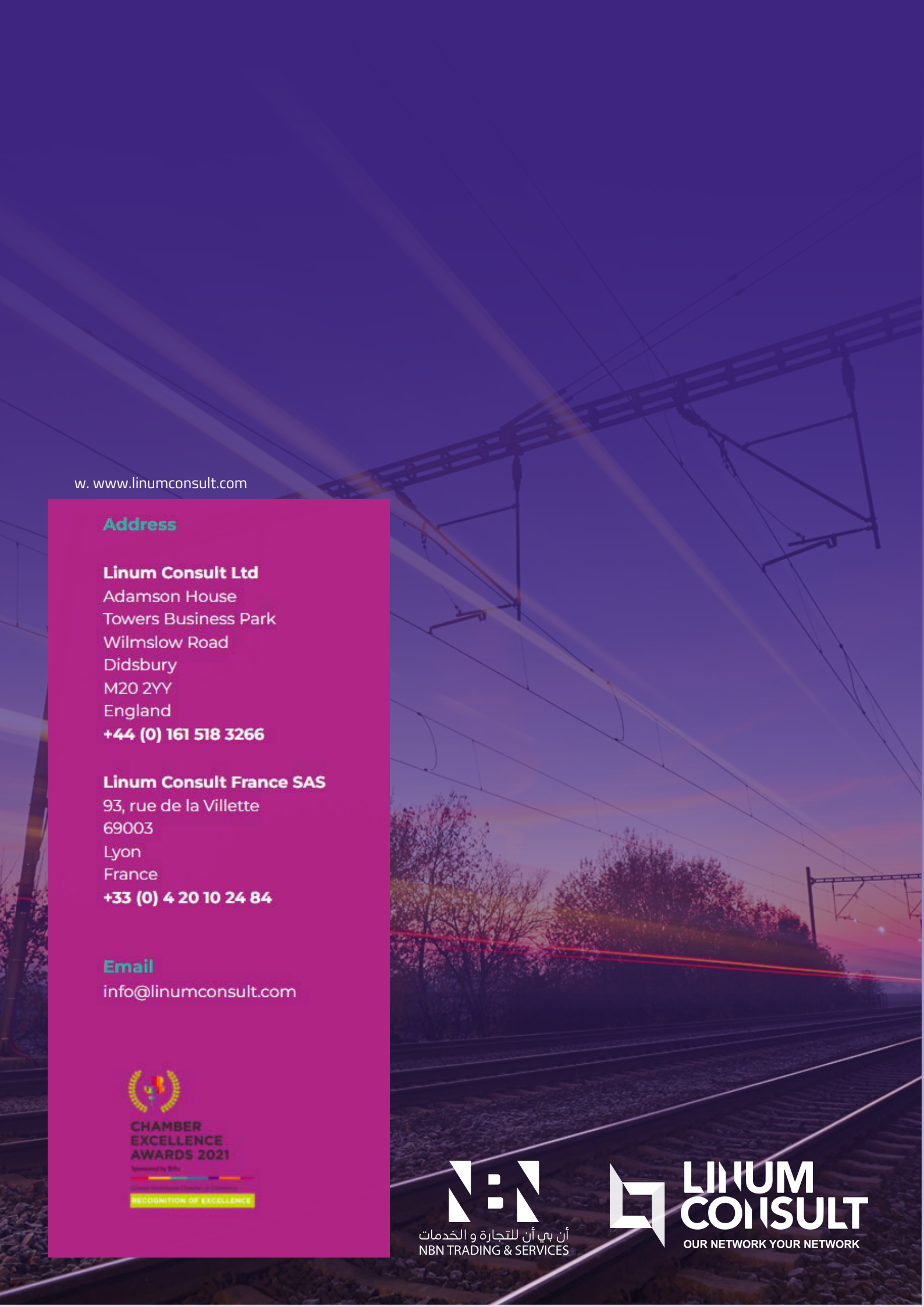
As a result of working closely with this client on a daily basis, Linum Consult facilitated over 12 successful placements during a 12 month period and still work with this client to date.

Examples of successful placements

- Senior Director O&M
- PMO Director
- Senior Smart Services and Innovations Manager
- Legal Counsel
- Contracts Administration Manager
- Senior Contracts Expert (Claims)
- Asset Management Maintenance Tools and Integration Expert
- HSE Manager

Other successful Metro / Rail placement examples

- Chief Financial Officer (Rail / Metro) – UAE - JV CFO for the Dubai Metro
- Head of Stations (Rail) – Saudi Arabia – client's representative on the Haramain High Speed Rail project
- Construction Manager – (TBM) – Saudi Arabia – PMC on the Riyadh Metro
- Commercial Director (Rail) – Qatar – with a government rail client
- Human Resources Manager (Rail / Metro) – Qatar – JV main contractor on the Lusail LRT project
- Project Director (Metro) – India – main contractor, Delhi Metro project
- Project Manager (Metro) – India – main contractor, Jaipur Metro project
- Head of Planning (Metro) – Malaysia – client side PMC on KVMRT
- Head of HSE (Metro) – Malaysia – client side PMC on KVMRT
- TBM Operators to Tunnel Managers (Metro) – Singapore – specialist tunnelling contractor on DTL Stage 2
- Senior Document Controller (HS Rail) – U.K. – HS2 – tier 1 main contractor
- Senior Project Engineer (Metro) – Paris – tier 1 main contractor



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